

Toledo Firefighters Local 92

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8/12/13

Paul Hufnagel
8th District Vice President, IAFF

Dear Paul:

I wanted to follow up on our Put-in-Bay discussion and in particular the district's (Michigan) need for experienced and savvy labor counsel. Given the climate and the unrelenting attack on public employees and their financial wherewithal, Local 92 believes it is critical that "we" are defended and protected by those who understand the sacrifice firefighters make on a daily basis.

Toledo Firefighters Local 92 has been represented by the Law Firm Kalniz, Iorio & Feldstein since the late 1970s. As the Vice President of Local 92, I have worked side-by-side with attorneys from their office and hold them in the highest regard. They have provided Local 92 with assistance ranging the full gambit of labor matters from negotiating successor collective bargaining agreements, handling disciplinary hearings, pursuing and taking judicial action where necessary, and developing strategy on particularly troublesome issues such as member on member and other sensitive matters. I wholeheartedly recommend Kalniz, Iorio & Feldstein.

The attorneys of Kalniz, Iorio & Feldstein are philosophically 100% supporters of the labor movement. By choice they refuse to represent management. During our Issue 2 fight I spent an inordinate amount of time with their attorneys, all off-meter, developing strategy, walking door-to-door, and otherwise educating the public about collective bargaining's importance.

The firm represents both public and private sector labor organizations in Michigan and Ohio. It has offices in Grand Rapids, Michigan and Traverse City, Michigan in addition to Toledo, Ohio. It has represented the Detroit Police Officers Association overseeing and presenting the DPOA's Act 312 litigation which culminated in a 5% wage increase in March 2013 even though the City was facing bankruptcy.

In short, I have no doubt that Kalniz, Iorio & Feldstein would provide exceptional legal services for firefighters throughout Michigan. There is no fight to big or legal issue to complicated they cannot handle. If you are interested I would welcome the opportunity to meet with you and KIF attorneys.

Fraternally,

Dan Desmond
Vice President, Local 92